



Who are we:

EPM Advisors Incorporated is an advisory services firm that specializes in all aspects of the implementation of enterprise performance management (EPM) solutions.

EPM Advisors was founded in 2010 by practitioners with over fifteen years experience, gained at various Big4 and global systems integration firms, in providing advice to clients in multiple industries and the public sector.

What we do:

EPM Advisors has extensive experience in providing the following services.

EPM Software Selection

The EPM software arena has seen tremendous growth in the past few years with existing vendors re-packaging old products with an "EPM flavor" as well as new entrants with new platforms. EPM Advisors has acted as an independent trusted advisor during several multi-vendor EPM software selection exercises and provided oversight on the vendor selection/invitation, scoring methodology, demonstration and "bake off" activities.

EPM Project Review & Recovery

EPM Advisors has been engaged to perform "mid-flight" reviews of implementation projects being delivered by client project teams, software vendors and other implementation firms. EPM Advisors can assist you in conducting reviews of your on-going or recently completed project to obtain a better understanding of *what works* and *what can be done better*. EPM Advisors can also assist with reviewing your implementation plans to identify potential risks and to help you mitigate them.

EPM Business Process & Technical Solution Alignment

EPM Advisors has been engaged to review implementations where the EPM solution does not support the intended business processes for consolidation, planning/forecasting or reporting. Often these implementations have failed because the future state (or "to be") business processes and technical solution design were not approached in a holistic way. EPM Advisors understands the unique relationship between business process design, technical solution design and change management to deliver successful EPM solutions.

EPM System Implementation & Support

EPM Advisors has successfully delivered some of the most challenging and complex global multi-product EPM implementations. Practitioners from the EPM Advisors team have participated in these deployments in multiple roles - project manager, functional lead, technical lead as well as hands-on development and configuration roles.

EPM Staffing Recruitment & Team Mentoring

EPM Advisors knows the key to delivering successful implementations is to ensure that the project is staffed with trained and knowledgeable team members. EPM Advisors can assist with reviewing resumes, conducting telephone or in-person interviews as well providing mentoring to your existing team during an on-going project.

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